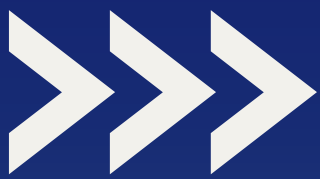




# IMPERIAL TOBACCO COMPANY



**"1910 British-founded ITC: Diverse conglomerate, tobacco-rooted core."**





# PRODUCT BRANCHES

**01**

**Hotels**

**02**

**Paperboard**

**03**

**FMCG**

**04**

**Agribusiness**



# Q3 Performance Analysis FY20

## Hotels

- Revenue: Up by 50.5% YoY
- EBITDA Margin: 31.5%

## Paperboard

- Revenue: Grew by 12.7% YoY
- Profitability: Segment PBIT increased by 35.2% YoY

## FMCG

- Revenue: Increased by 18.4% YoY
- Profit Margin: Segment EBITDA margin at 10%

## Agribusiness

- Profitability: Segment PBIT grew by 32.6% YoY



# OVERVIEW

**"ITC Ltd's diverse portfolio, from FMCG to hospitality, demonstrates its adaptability. Q3 FY23 results show steady growth in revenue and profit, affirming its industry leadership and success."**